

**SEA & AIR FREIGHT  
INTERNATIONAL (SAFI)**

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No: 10-2025/CV-SGDCKTP.

**THE SOCIALIST REPUBLIC OF VIETNAM**

*Independence - Freedom - Happiness*

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*Ho Chi Minh City, date 22 month 08 year 2025*

*Re: Explanation of Consolidated Financial Statements after audit for the first 6 months of 2025*

**To : - STATE SECURITIES COMMISSION OF VIETNAM  
- HO CHI MINH STOCK EXCHANGE**

Sea and Air Freight International (Stock symbol SFI) would like to explain the Consolidated Financial Statements for the first 6 months of 2025 as follows:

| ITEM                                                         | 2025                  | 2024                  | Difference           | Percentage  |
|--------------------------------------------------------------|-----------------------|-----------------------|----------------------|-------------|
|                                                              | VND                   | VND                   | VND                  | (%)         |
| Revenue from sales of goods and rendering of services        | 526.251.558.831       | 484.413.488.025       | 41.838.070.806       | 109%        |
| Cost of goods sold                                           | 437.434.044.393       | 413.663.166.518       | 23.770.877.875       | 106%        |
| Gross profit from sales of goods and rendering of services   | 88.817.514.438        | 70.750.321.507        | 18.067.192.931       | 126%        |
| Financial income                                             | 16.547.992.866        | 15.591.704.760        | 956.288.106          | 106%        |
| Financial expense                                            | 435.264.526           | (497.899.864)         | 933.164.390          | -87%        |
| Share of joint ventures and associates' profit or loss       | (5.125.196.671)       | 1.955.830.274         | (7.081.026.945)      | -262%       |
| Selling expenses                                             | 35.636.293.478        | 31.734.862.120        | 3.901.431.358        | 112%        |
| General and administrative expense                           | 8.487.103.635         | 10.720.509.890        | (2.233.406.255)      | 79%         |
| Other profit                                                 | (167.997.768)         | 492.104.912           | (660.102.680)        | -34%        |
| Total net profit before tax                                  | 55.513.651.226        | 46.832.489.307        | 8.681.161.919        | 119%        |
| <b>Profit after corporate income tax</b>                     | <b>44.182.041.112</b> | <b>38.654.808.562</b> | <b>5.527.232.550</b> | <b>114%</b> |
| <b>Profit after tax attributable to owners of the parent</b> | <b>44.182.041.112</b> | <b>38.654.808.562</b> | <b>5.527.232.550</b> | <b>114%</b> |

| ITEM                                                         | 2025 before audit     | 2025 after audit      | Difference           | Percentage  |
|--------------------------------------------------------------|-----------------------|-----------------------|----------------------|-------------|
|                                                              | VND                   | VND                   | VND                  | (%)         |
| <b>Profit after tax attributable to owners of the parent</b> | <b>42.422.865.426</b> | <b>44.182.041.112</b> | <b>1.759.175.686</b> | <b>104%</b> |

The revenue in the Consolidated Financial Statements of Safi for the first 6 months of 2025 reached more than VND 526 billion, reached 109% equivalent to an increase of more than VND 41 billion compared to the first 6 months of 2024 revenue, due to increased logistics and forwarding services. At the same time, the cost of goods sold increased more than VND 23 billion compared to the same period of last year, causing gross profit increase more than VND 18 billion, equivalent to about 126% of the same period last year.

However, the Share of joint ventures and associates' profit or loss decreased 7 billion. The parent company's after-tax profit in the first 6 months of 2025 reached more than 44 billion, equivalent to an increase of more than 5 billion VND, equivalent to 114% compared to the first 6 months of 2024. The parent company's after-tax profit after audit increased by 1,7 billion compared to before audit due to adjustment of profits and losses in joint ventures and associates.

Sincerely,

Recipients:

- Ho Chi Minh Stock Exchange
- State Securities Commission of Vietnam
- Storage.

